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# Cool ON PAPER, Innovative IN PRACTICE

COMPUTERWORLD  
INNOVATIVE  
TECHNOLOGY

AWARDS 2004

When put in the hands of customers, this year's 30 award-winning technologies realized their full potential for cutting costs, reducing waste and increasing productivity.

WINNER

## nCircle Network Security Inc.

**URL:** [www.ncircle.com](http://www.ncircle.com)

**LOCATION:** San Francisco

**CATEGORY:** Security

**TECHNOLOGY:** IP360

**HOW IT WORKS:** The nCircle IP360 Vulnerability Management System uses a highly scalable, secure, appliance-based architecture that consists of two components. The IP360 VnE Manager is a hardened appliance that serves as the central data repository and management platform, and the IP360 Device Profiler is a hardened, diskless appliance that profiles devices and securely reports its findings to the VnE Manager.

**CUSTOMER SAMPLING:** Patelco Credit Union, U.S. Agency for International Development, Office of Naval Intelligence

**TIP:** "You have to plot and decide where the devices should go, and you have to define your baselines for patching," says Archer Daniel Midland's Gary Mruz. "Although there's no way to avoid this initial evaluation, you never have to do it again."

**WHAT'S IN STORE:** "nCircle's FactoredReasoning raises the bar in the vulnerability management industry, bringing more thorough vulnerability identification and lowering the false-positive noise of misidentified systems and vulnerabilities," says Dan Keldsen, an analyst at Delphi Group.